

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

March 23, 1981

INS Authentication Bureau
P. O. Box 19386
Washington, D. C. 20036

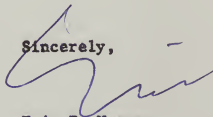
Attention: Mr. Fazzeri

Dear Skip:

Thank you for the Higley photos. I believe this coin is an electro, not a cast. Of course, a wax casting was part of the electro process. I am speculating based upon similar pieces I have seen, but since I have not seen the coin in question I have no valid opinion as to what type of forgery it is.

Best to you and Chuck.

Sincerely,



Eric P. Newman

jah



AUTHENTICATION BUREAU

Charles R. Hoskins, Director

May 19, 1982

Mr. Eric P. Newman
400 Washington Avenue
St. Louis, MO 63102

Dear Eric,

Thank you for writing concerning INS, ANACS, etc. Of course there is competition between ANACS and the Authentication Bureau, but I think it is the healthy kind. When ANACS was in Washington I expressed to a few close friends that I thought the weakest feature of the coin authentication structure in the U.S. was that collectors had only one major source of coin certification. What was a collector or dealer to do when he sent a coin he knew...absolutely... to be genuine, and it was called a forgery by ANACS? At least now there is a source of a second opinion, and this has helped numismatists repeatedly over the past five years. Sometimes in the cases of conflicting opinions between INS and ANACS we have been wrong, and sometimes they have. But neither ANACS nor INS has made a public issue of these rare incidents.

There have been a number of occasions when we have communicated by telephone with people at ANACS concerning coins and/or clients who have dealings with both of us, and the ANACS folks have always been quite cooperative. I don't recall an instance when they have called us on such matters, but if and when they do they will receive similar cooperation from us.

The structure of INS is relatively informal. John Barton, P. O. Box 687, Henniker, New Hampshire 03242 is Executive Vice President and Editor of the Society's magazine, Numorum. He has an office which he uses for INS and for his coin business (Owl, Ltd.), and we pay part of his rent. He employs a woman part time to assist in the layout of the magazine.

INS conventions are run by our convention chairman, Adrian Van Leeuwen, P. O. Box 11, Fulton, Ohio 43321. He's deeply dedicated to his job.

Gordon DeMars, c/o Banners, P. O. Box 8443, Parma, Ohio 44134 has a home computer which he uses to store and update the

membership list, convention dealer list and other INS-related material. He does this at no charge to us, and provides John Barton with gummed address labels for the magazine mailings.

The Authentication Bureau operates totally from the offices in Washington, D.C. As you know, I'm the director, Skip Fazzari runs the Authentication Laboratory and a new man, Tom Lightsee, works with us. Tom recently retired from the Secret Service, where he worked in the Counterfeit Bureau. He set up the greatly expanded Secret Service Counterfeit lab in 1980, and by chance, he was assigned to the Presidential Protection team when Hinkley shot President Reagan, and Tom was the agent who recovered the gun from Hinkley. You will meet him when you visit us in Washington.

We also have two or three girls who are on call to work hourly when needed. In addition there is a steno pool in our office complex, and we can use them when needed. So we have great flexibility where manpower is concerned.

Also, in Washington we have a number of people who volunteer to help us at our conventions with no compensation other than expense reimbursement. Most of them have worked at at least three of our conventions, so each knows what to do.

The members of our Board of Directors are listed in the front of our magazine, which is enclosed, so I don't have to go into detail about this.

We are now endeavoring to get our non-profit status through the IRS. Our bookkeeper has our records complete through 1981, and our C.P.A. firm has been working for several months to prepare for the IRS submission.

I'm sure you want to know more, but there isn't much more to say. I'll be happy to answer any other questions you might have.

Oh, yes: You asked about committees. We have no committee structure, but rather form informal ad hoc committees for special purposes whenever the need arises.

When you are next coming to Washington I trust you will let us know ahead of time so we can have lunch together and go further in this discussion.

Sincerely,

Charlie

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

June 22, 1982

Mailed
7/23/82 ✓

Mr. Charles R. Hoskins, Director
INS Authentication Bureau
P. O. Box 19386
Washington, D. C. 20036

Dear Charles:

Thank you for your detailed explanation of INS. I am pleased to join.

I do want all past copies of Numorum so I have a complete set. Will you please have them dispatched to me.

You should be very proud of what you have accomplished against very rough opposition at times. I have been lucky to be in an ivory tower in numismatics so I could select my involvements.

My best,

Eric P. Newman

jah



International Numismatic Society

Education and Service in Numismatics

P.O. Box 19386, Washington, D.C. 20036

Because serious numismatists are broadening their horizons, the International Numismatic Society (INS) takes the lead in advancing global communications about coins, medals, tokens and paper money.

Make new friends with numismatists in other lands . . .
Join serious numismatists in research . . .
Communicate about your hobby worldwide by International Telex . . .
Learn how to detect genuine, counterfeit and altered coins . . .
Obtain expert authentication of numismatic items . . .
Receive unbiased opinions about the grades of your coins . . .
Attend elegant INS conventions in Washington D.C. and Europe . . .
Join in a worldwide effort to suppress counterfeits in the hobby . . .
Decorate your home or office with custom photographs of your own coins . . .
Attend seminars on coin authentication, grading, numismatic photography and other subjects . . .

Join the International Numismatic Society

INS membership is open to numismatists and numismatic organizations in all lands wishing to:

- . . . advance international communication and fellowship among numismatists,
- . . . promote and coordinate research,
- . . . protect the public from fraud in numismatics.

INS, a nonprofit educational and research organization, is incorporated at Washington, D.C. Its headquarters coordinates numismatic research worldwide. Members advise the Society of their interests and research so the society can bring together people with similar projects.

The Society helps numismatic researchers from the time a project begins until the member completes it and publishes the findings. The INS staff will discuss your projects with you, review your research for accuracy, read and comment confidentially on your manuscripts, suggest alternative approaches, prepare photographs of material you submit to support your manuscript and suggest publishers. Although there is a charge for custom photographs, the other research services are offered free to members.

While INS custom photo service is available to all, members enjoy a discounted fee. The photographs belong to the client. They can be used for any purpose, including advertising, auction and sales catalogues, manuscripts for publication and even to decorate the home or office.

INS operates an experienced, modern numismatic Authentication Bureau.

INS introduced its magazine **Numorum** in spring, 1978. The editor prints articles submitted by INS members and others will reprint important articles long out of print and will feature new forgeries and articles on the detection of counterfeit and altered coins. Newsletters are published between magazine issues.

You are invited to . . .

Enter International Numismatics

MEMBERSHIP APPLICATION

Applicant's name: _____ Occupation: _____

Address: _____ Birth date: _____

City _____ State/Prov. _____ Zip _____ Country _____

Membership in other numismatic organizations (state membership number if available): _____

Areas of serious numismatic interest: _____

Type of membership desired: ☐ Life (\$250)

☐ Patron (\$50 minimum annually)

☐ Regular (\$15 annually)

Signature _____



INTERNATIONAL NUMISMATIC SOCIETY

Authentication Bureau

THE INTERNATIONAL NUMISMATIC
SOCIETY'S AUTHENTICATION BUREAU
IN THE I N S OFFICES AT WASHINGTON, D.C.
ACTS AS A DETERRENT TO WORLDWIDE COUNTER-
FEITING AND SERVES AS A CLEARINGHOUSE FOR NUMISMATIC
INFORMATION TO BE RELAYED TO I N S MEMBERS IN THE SOCIETY'S MAGAZINE.

Authentication of Collectors' Coins

The Authentication Bureau, the source of official INS opinions on the genuineness of collectors' coins, serves the public with the most experienced numismatic authentications available. INS members benefit from discounted authentication fees.

Professional Coin Examinations

The Director of the Authentication Bureau, Charles Hoskins, has examined over 45,000 coins to determine authenticity. He has served as Director of the Money Museum of National Bank of Detroit, as Public Information Officer and head of the Numismatic Services Division of the U.S. Mint, Philadelphia, and as Director/Chief Authenticator of A.N.A.'s Certification Service. A team of experienced, specialized consultants backs the INS Authentication Bureau.

Excellent Equipment and Reference Collections

The Bureau has the finest, most up-to-date scientific authentication equipment. While most microscopic examination is done at low to medium power, the Bureau has in-house capabilities ranging from 8 to 970 power. Dry weights and specific gravities are taken on an analytical balance to a 100,000th of a gram. Several East Coast laboratories can perform various types of electronic, nondestructive metallurgical and X-ray analyses of coins. INS's location places its staff near extensive numismatic reference collections used for microscopic comparisons.

Coin Grading

Whenever asked, INS grades genuine coins submitted for authentication for a \$5.00 fee. However, some coins, such as those which are found altered or not genuine, will not be graded. INS conducts classes on coin grading in Washington, D.C. and elsewhere. Numismatic organizations may contact INS to arrange for coin grading classes to be held in association with their conventions and other activities.

Color Photo-Certificates

Coins which INS determines to be genuine are returned with encased glossy color photo-certificates bearing the INS opinion of authenticity. Coins found to be not genuine are returned with a statement to that effect.

Express Authentication Service

Express Service takes at least eight days less than conventional INS authentication service; 80% of Express Service coins are returned within two working days of receipt. Grades are assigned to Express Service coins at the submitter's request at a flat rate of \$5.00 per coin. INS members may take a 10% discount for both authentication and grading.

Security, Insurance & Mailing Instructions

INS demands top security always. The Authentication Bureau uses an ultra-modern, multiple detection security system with 24-hours surveillance.

Coins received by the Authentication Bureau are insured up to the submitter's stated value. They may be submitted by insured parcel post, but registered mail has been found to be exceptionally safe for coin shipments. This brochure provides an authentication application form for your convenience.

Please check here for: Express Service ☐ Conventional Service ☐

Express Service Fees

Owner's valuation:	\$0-\$300	Fee: \$ 15.00
	\$301-\$600	\$ 22.00
	\$601-\$1,000	\$ 30.00
	\$1,001-\$2,000	\$ 60.00
	\$2,001-\$5,000	\$120.00
	\$5,001-\$10,000	\$240.00
	\$10,000-up: Write or call.	

Note: Fees at right include return postage and registration, \$5.00 per coin must be added if grading is requested. Full payment must be enclosed with coins.

Fees for conventional service: \$4 per coin plus \$2 per \$100 of owner's valuation. Return postage and registration must be added to remittance. Payment must be enclosed with coins.

Country	Denomination	Date, Mint	Grading? (\$5.00)	Valuation	Fee
			Yes <input type="checkbox"/> No <input type="checkbox"/>		
			Yes <input type="checkbox"/> No <input type="checkbox"/>		

Conventional Service only: Add return postage here: _____

Number of coins enclosed: _____ Total Value \$ _____ Total amount enclosed: _____

Name _____

I understand and agree that should the INSAB be found liable for loss or damage due to an erroneous determination of the genuineness or authenticity of a coin, the INSAB's services as liquidated damages and not as a penalty and this liability shall be exclusive. I further understand that the value placed on each coin establishes the maximum liability accepted by INSAB for any other claim.

Address _____

INS Membership # _____ Signature _____ Date _____

Mail with coin(s) & remittance to: INS, P.O. BOX 19386, WASHINGTON, D.C. 20036



AUTHENTICATION BUREAU

Charles R. Hoskins, Director
August 3, 1982

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, MO 63105

Dear Eric,

Your application for membership in INS was received today, and it is being forwarded to Ohio where the membership records are kept. Thank you.

We will assemble a set of Numorum and mail it to you in the immediate future.

The annual convention of the International Numismatic Society will be held Oct. 29-31, 1982 at the newly opened Crystal Gateway Marriott Hotel in Crystal City, Va., just south of the Pentagon and about 1½ miles from Washington. It will be our seventh convention. I don't intend to press you on this matter, but rather to let you know that you are more than welcome. If you can attend, please let me know. If it suits your fancy, you have a space waiting for you on the educational program. The exact time has not been set, but I expect it to be held either Friday or Saturday evening.

Further, I would like to talk with you about any participation you would be interested in in the organization. John Barton is now hard pressed to come up with fresh material for Numorum, and perhaps you would have an idea or two to improve the magazine. Believe it or not, even the British Museum people have subscribed.

I truly love my work here, and enjoy the flexibility that the position offers. We are not faced with a bureaucratic system, because we are small, so we run the organization on the basis of minute to minute decisions, without having to wait for board decisions. It seems to be paying off nicely. Our volume of coins for authentication has held up well in the past year despite the gloomy economics in numismatics, but we have felt, to a minor extent, the effects of the recession. I look forward to the seasonal improvement which comes soon after Labor Day.

Sincerely,

Charlie

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

4/11/85

Intl Numismatic Society
Authentication Bureau
P.O. Box 19386
Washington D.C. 20036

pool. 39

\$ 4.64

Attn: Chas Hoskins

marked 4-12-85

Dear Charles:

The Oak Tree Six Pence (Weight $3\frac{1}{2}$ grains) (2.22 grams)
Sp. gr. 9.97 has been examined by us at your request.

The obverse is Noe 22. The reverse is close to Noe 21 as the 1 of the date has not become thicker as yet. The large blank lip on the obverse from 10 to 2 o'clock is normal. The weight and specific gravity are normal. The design on each side is unusually clear and strong, but stands out because the coin has been excessively rubbed rather than worn. The field is mottled as is normal. The edge is normal. The coin is slightly buckled due to striking, the obverse being slightly concave from top to bottom.

In my opinion the piece is genuine. I hope I have been helpful. The coin is returned herewith.

Sincerely

Eric P. Newman

Nov 22/20

Specific gravity 9.97 ← slightly low

we usually
get 10.0-10.1

(193F)

Weight 2.22024 grams

2.22 grams

Coin has been cleaned, seems
too thin. BUT probably OK in
our opinion -

~~sent~~

Sent
4/8/85

recd 4/10/85



692

Int'l Num Soc 4/10/85
Oak Tree 6d
Noe 21 rev Noe 22 obv.



Int'l Num. Soc 4/10/85
Oak Tree 6d
Noe 21 rev Noe 22 obv.

